

SYNOPSIS

Future of Life insurance
Angat Sandhu, Justin Ward

Key words: Business model, strategy, innovation, industry overview

Purpose of your paper: Initiate discussion on what the life insurance industry needs to do to return to sustainable growth

Synopsis: Share findings on the evolution of the life insurance business model globally. Discuss how the drivers of growth in the past (manufacturing, distribution) will be challenged going forward. Discuss the drivers of change (regulation, consumer / societal changes, industry headwinds, technology). Discuss what capabilities are needed for life insurers to succeed.