

### YAP - Risk and Reward in Your Career

Presented by Alan Merten





Alan Merten 16 May 2014



### Today's Agenda



- 1. Who am 1? & Why am I here?
- 2. Why are you here?
- 3. How did I get here?
- 4. What have I learnt on my journey?
- 5. Where will you go?



### 1. Who am I & Why am I here?



**OR???** 

**Towers Watson's Market Leader, South East Asia Insurance** Consulting

**CEO** 

**Head of Strategy** 

**Appointed Actuary** 

Consultant



"Young at heart" actuary

**Optimist** 

Fun-seeker

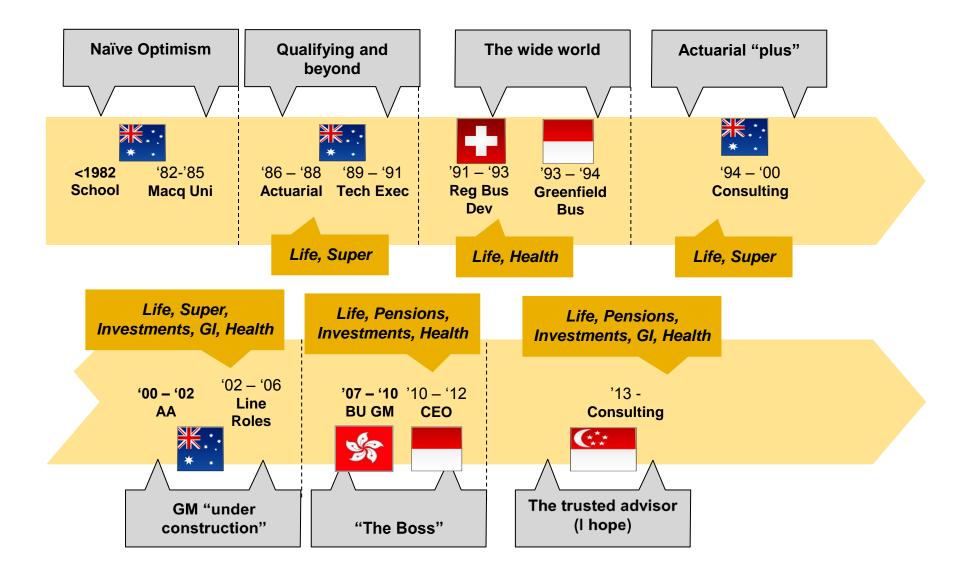
### Why are you here?

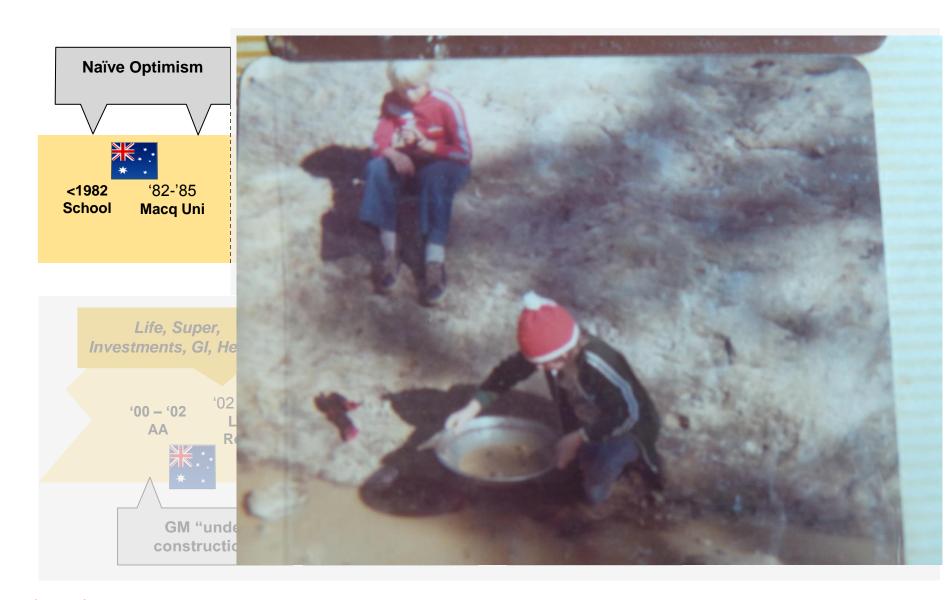
- What do you want to get out of today?
- Lesson number 1
  - Ask questions and get involved
- So, put it into practice....

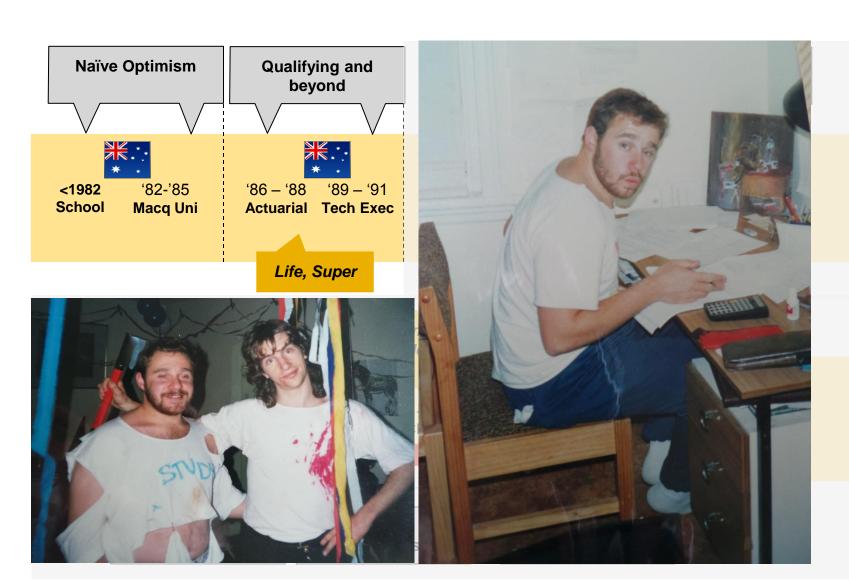


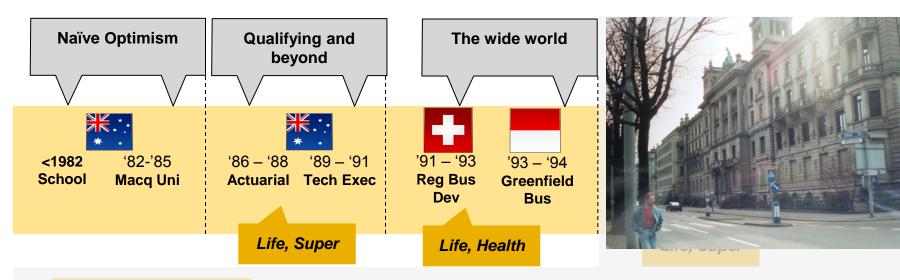




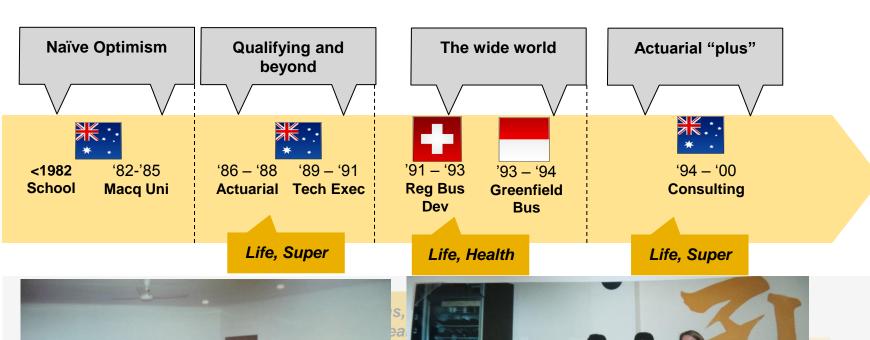








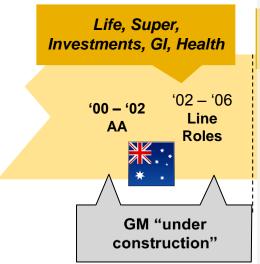


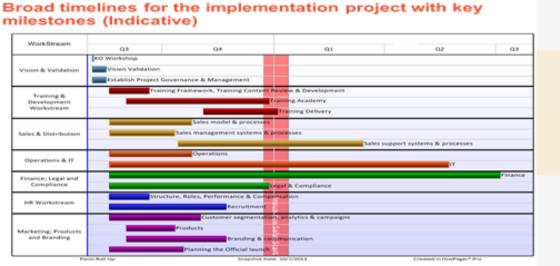












#### 宏利強積金: 不會減價求生意



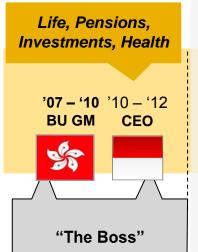
宏利僱員輻利業務部副總裁艾文達表示,09年首季管理強積 金400億元,較去年第四季增加9%。艾文達亦表示,不擔心 失人數增加,斷供強積金情况會影響強積金管理公司的生 意。 (陳傑佳攝)

【明報專訊】強積金「半自由行」即將展開,屆時強積金



對於積金局主席胡紅玉早前建議,讓僱員可提早從強積金 戶口,提取部份款項作首次價業或應付失業,艾文達並不認 同,認爲會破壞強積金的原意,旣然款項是長線投資退休 用,就不應該提早領取。













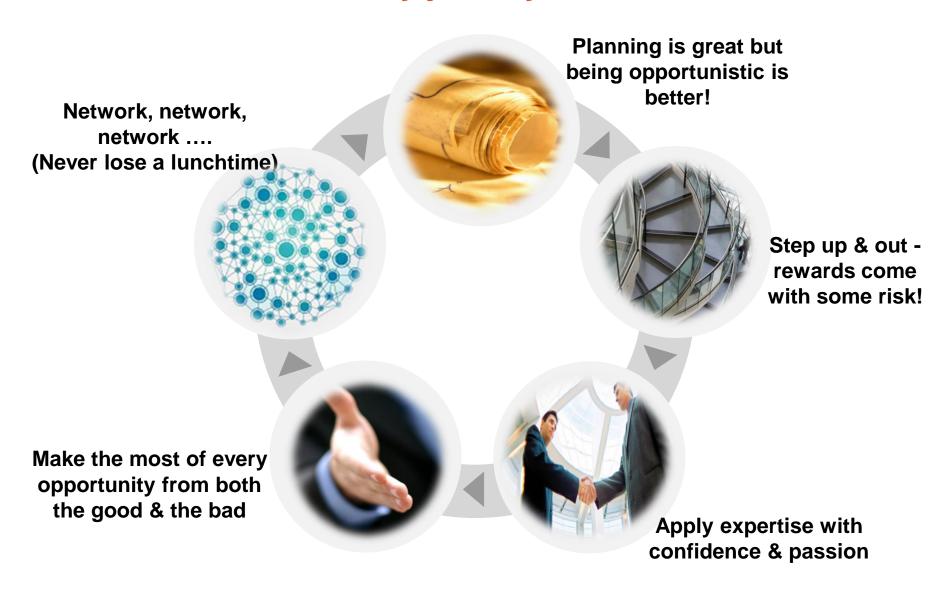


Life, Pensions, Investments, GI, Health '13 -Consulting The trusted advisor (I hope)

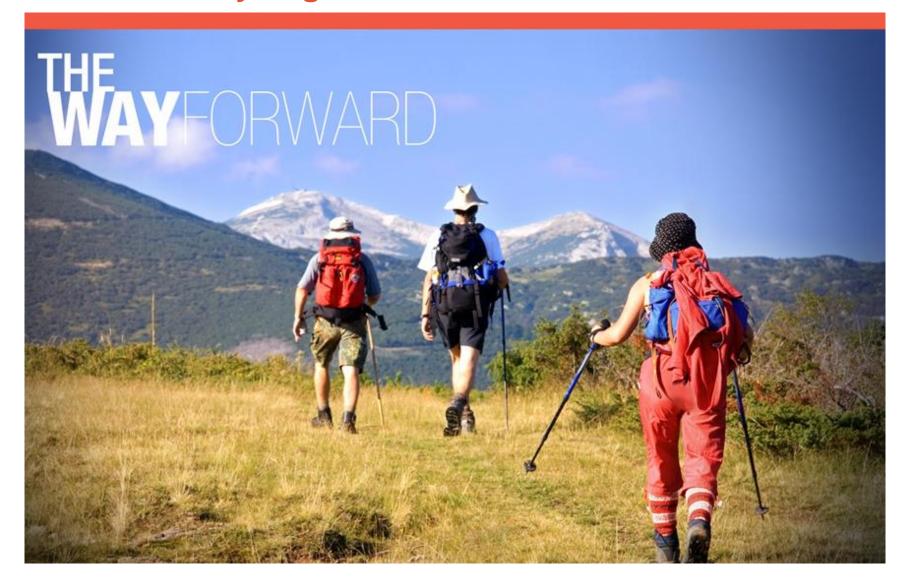


- 8. Realising that people like positive people: "Yes...; and..." vs "No...; but..."
- 7. Learning that great technical work is worth nothing without excellent communication of it
- 6. Recognising what I couldn't or wouldn't want to do but trying things I thought I might be able to or might want to
- 5. Choosing to work with great people who I could learn from (regardless of hierarchy)
- 4. Seeing the benefit of mixing with people with different views, opinions and backgrounds
- 3. Being self-confident and brave enough to act on principles
- 2. Having my eyes opened to the broader application of natural skills and expertise that most actuaries have
- 1. An early career reminder about what is important in life

### What have I learnt on my journey?



## So where will you go???????



# **Grasp the opportunities....**





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