



**Actuaries
Institute**

Wealth Management Sub-Committee Insight Session

Henry Zhang

Contact: henry_zhang@firststatesuper.com.au

The Big Bang of Risk Premia

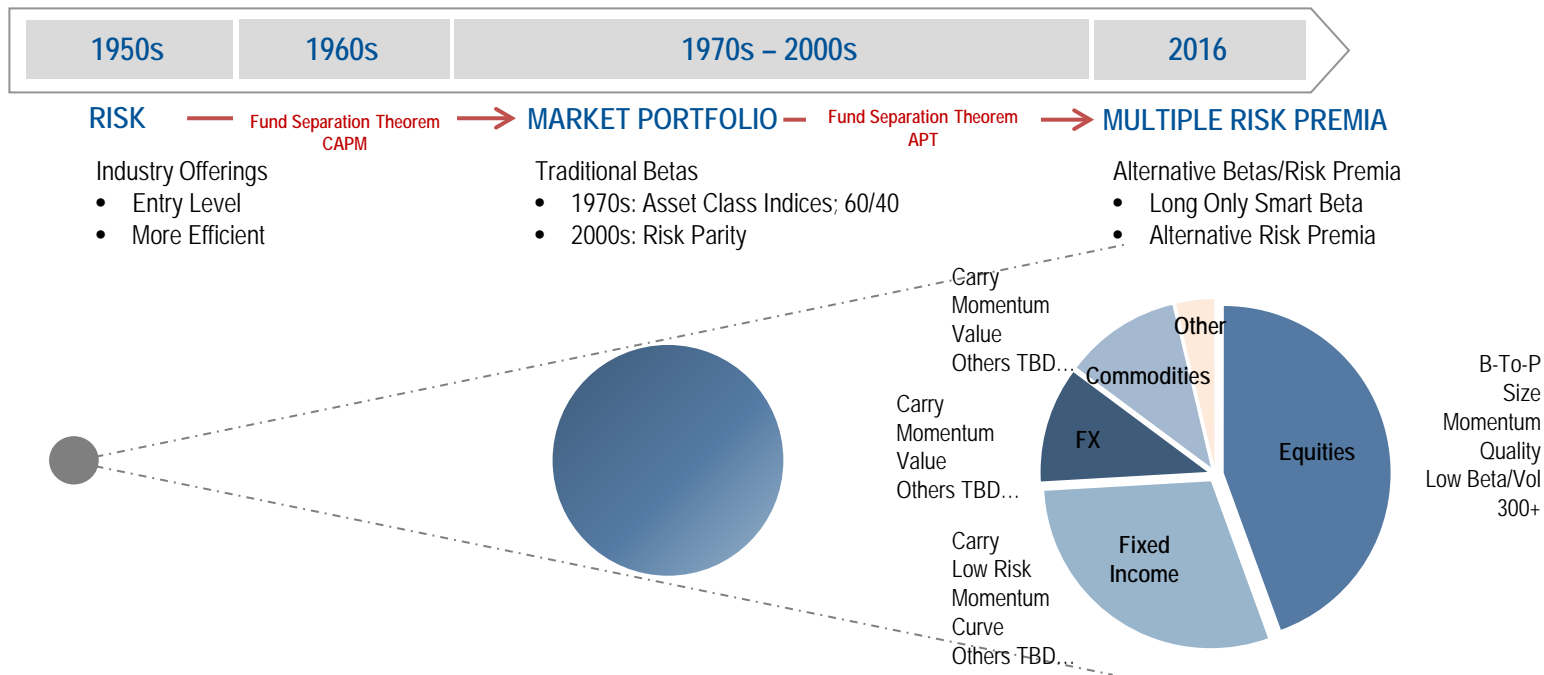
Wai Lee, PhD

Senior Portfolio Manager and
Global Head of Quantitative Investments
Neuberger Berman

Risk Premia

A brief history of Risk Premia investing

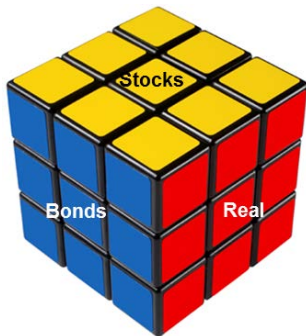
Reshuffling weights of securities within subsets of the market allows more effective spanning of states



Risk Premium = Risk + Premium

Systematic factor with economic meaning that can provide reward in the long term, is volatile and drives correlations of assets

TRADITIONAL



One-Factor Model: CAPM

- Equity
- Duration
- Inflation
- Other assets

ALTERNATIVE



Multi-Factor Model: APT, Fama-French

- Value
- Momentum
- Carry
- Quality
- Others

The Expansion of Risk Premia

What makes an asset/premium a “new” addition to the universe?

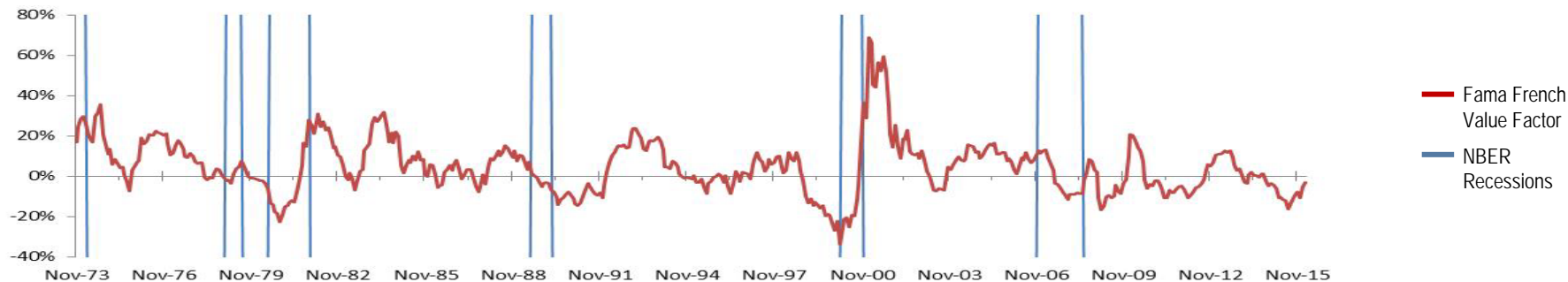
- An asset/risk premium is considered “new” if it can provide payoff under certain states that cannot be replicated by a combination of existing assets
- Example: The “Private Equity” in Franzoni, Nowak, and Phalippouis (2012)¹ is not a new asset class, as it can be closely proxied by a combination of traditional and alternative risk premia:

$$\begin{aligned} \text{“Private Equity”} = & -0.002 + 0.638 \text{ Illiquidity} + 1.294 \text{ Market} \\ & + 1.020 \text{ Value} - 0.040 \text{ Small Adj R-Sq } 86.5\% \end{aligned}$$

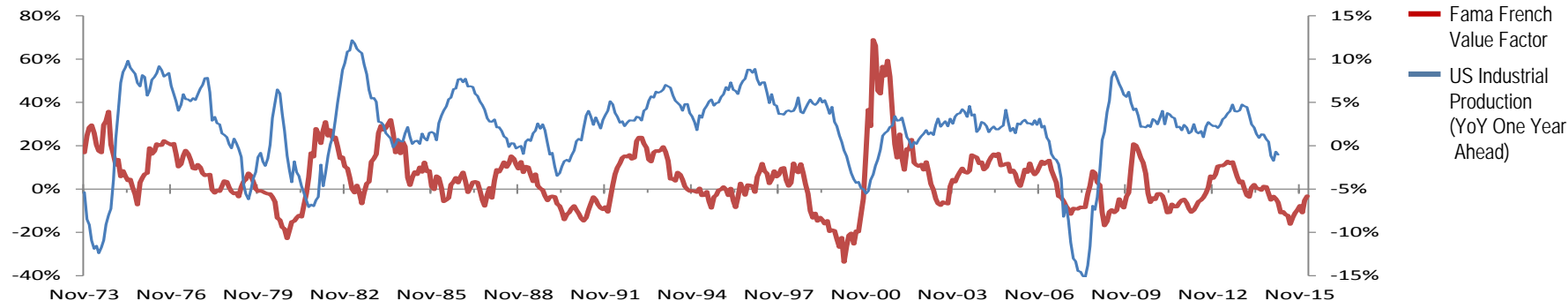
Volatility alone is not Risk: Look at Value Premium

The chance of losing money does not make noise a premium

FAMA-FRENCH VALUE FACTOR (HML) RETURN AND NBER RECESSIONS (1973 – 2015)



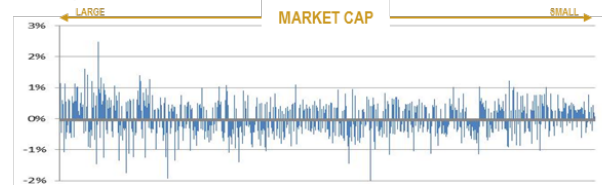
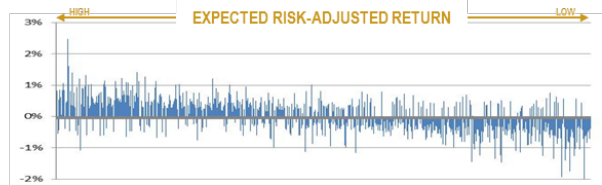
FAMA-FRENCH VALUE FACTOR (HML) RETURN AND US INDUSTRIAL PRODUCTION (1973 – 2015)



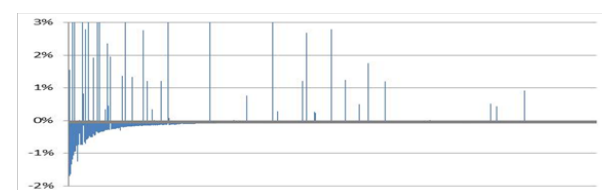
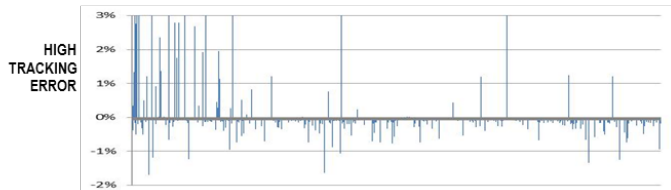
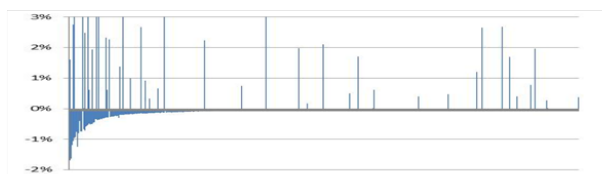
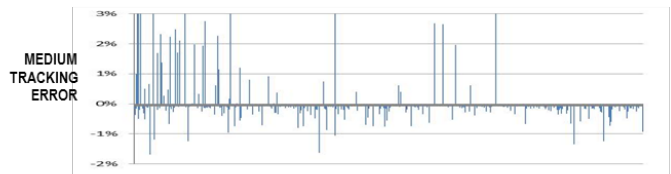
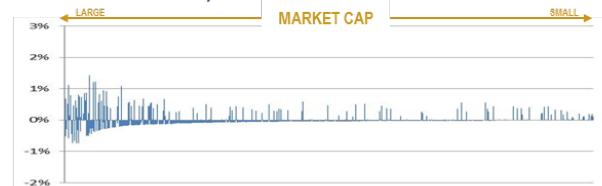
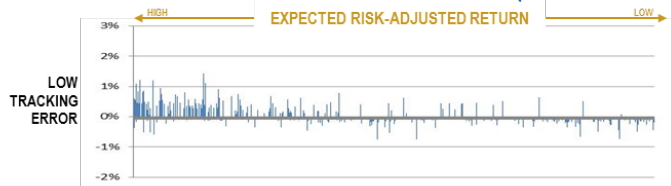
Alternative Risk Premia versus Smart Beta

Risk premium forms allow more effective spanning of states with scalable risk

SAMPLE PORTFOLIO WEIGHTS (UNCONSTRAINED, LONG/SHORT PORTFOLIO) – RUSSELL 1000 SECURITIES



SAMPLE “SMART BETA” PORTFOLIO WEIGHTS (CONSTRAINED, LONG ONLY PORTFOLIOS) - RUSSELL 1000 SECURITIES



Increasing
Loss in
Translation

Can Alternative Risk Premia reward Investors?

How concerning is Crowding?

"Risk premia arbitrated away ..." "ETFs crowd and squeeze premia away"

- To begin: Why do these premia exist?
- Three schools of thought, not mutually exclusive:
 - Behavioural
 - Compensation of risks
 - Structural impediment

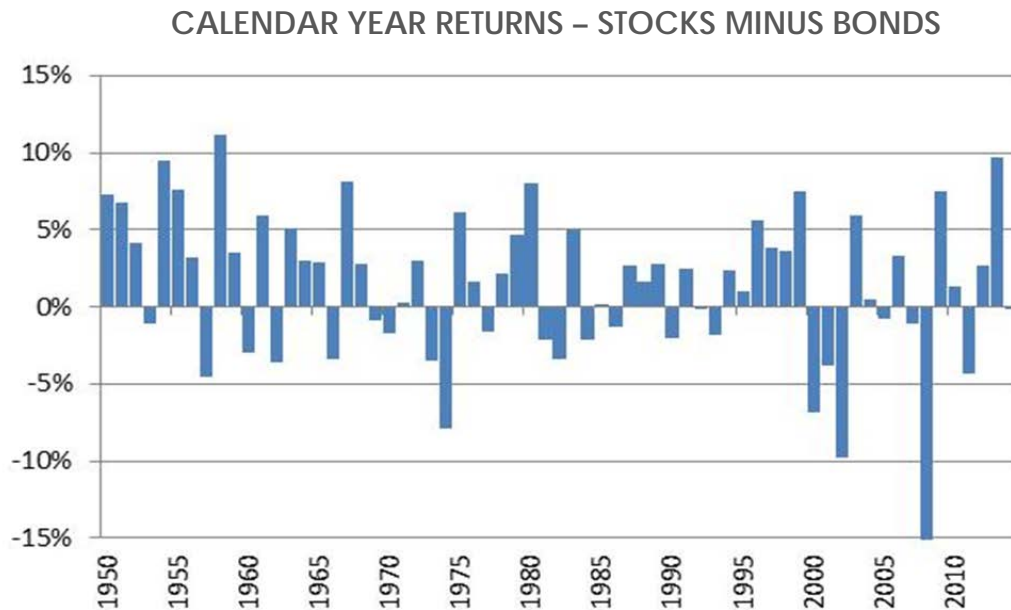
Behavioural

Persistent mistakes or mistakes being innate?

- Hirshleifer and Shumway (2003): stock returns on a sunny day were significantly higher than at other times across twenty six stock markets in the sample period from 1982 to 1997
- Cochrane (2014): *"Everyone thinks the other guy is "behavioral". Are you sure it's not you?"*

Compensation of risks

Sorting securities based on security identifiers as “stocks” and “bonds”



- Are we concerned that the Equity Premium will be arbitrated/crowded away by baby boomers, index funds, ETFs ...?
- I am not at 100% equity. Am I “not smart?” Do I have a behavioural bias?

Does making a factor public destroy its efficacy?

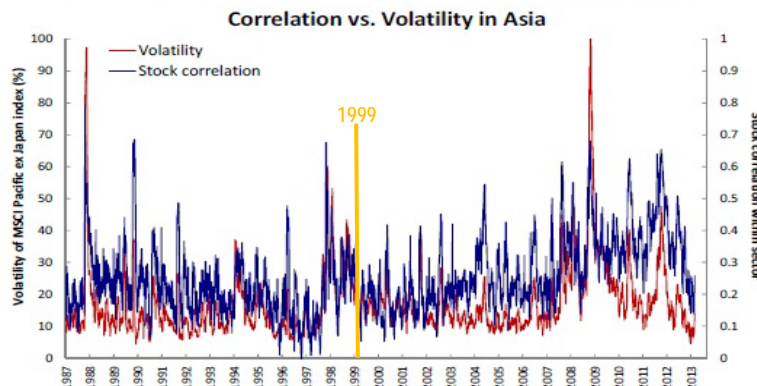
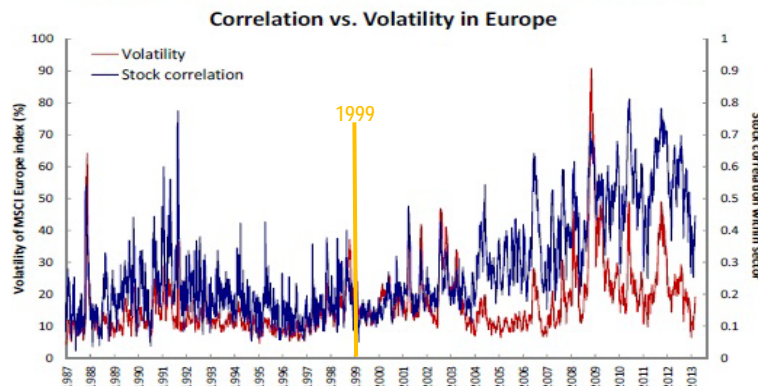
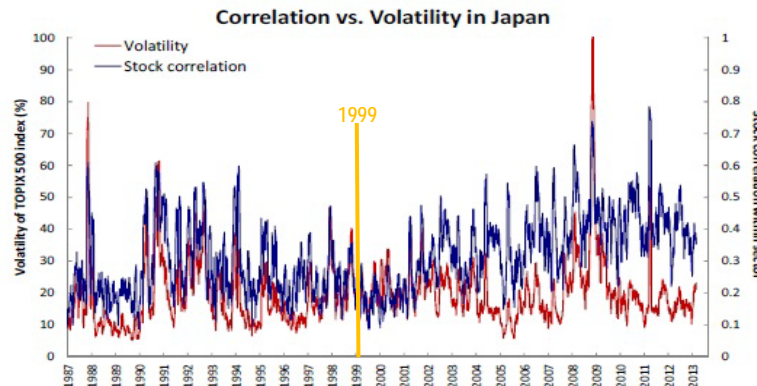
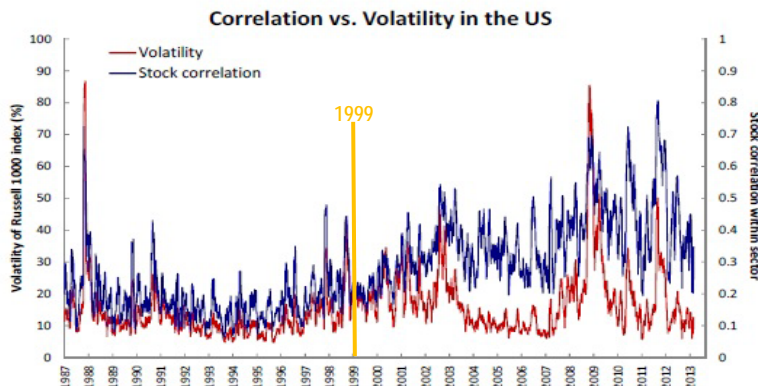
Investors seem to have done their homework

McLean and Pontiff (2016):

- Among 97 variables... *"Portfolio returns are 26% lower out-of-sample and 58% lower post-publication... We estimate a 32% (58% - 26%) lower return from publication-informed trading. Post-publication declines are greater for predictors with higher in-sample returns, and returns are higher for portfolios concentrated in stocks with high idiosyncratic risk and low liquidity. Predictor portfolios exhibit post-publication increases in correlations with other published-predictor portfolios."*

Clustering could lead to higher correlations

Since 1999, correlations of stocks within sectors started to move higher



What may happen to a crowded Risk Premium?

Popularity of a risk premium may decrease its long-term appeal

RISK PREMIUM = RETURN OF LONG LEG (L) – RETURN OF SHORT LEG (S)

$$\sigma = \sqrt{\sigma_L^2 + \sigma_S^2 - 2 \rho_{LS} \sigma_L \sigma_S}$$

σ_L : constituents of the Long Leg (L) portfolio likely become more correlated

σ_S : constituents of the Short Leg (S) portfolio likely become more correlated

ρ_{LS} : L and S become more negatively correlated

Which means,
 σ will go:

HIGHER
or
LOWER

... and unless
future risk
premium goes
higher, its
Sharpe ratio
will go

HIGHER
or
LOWER

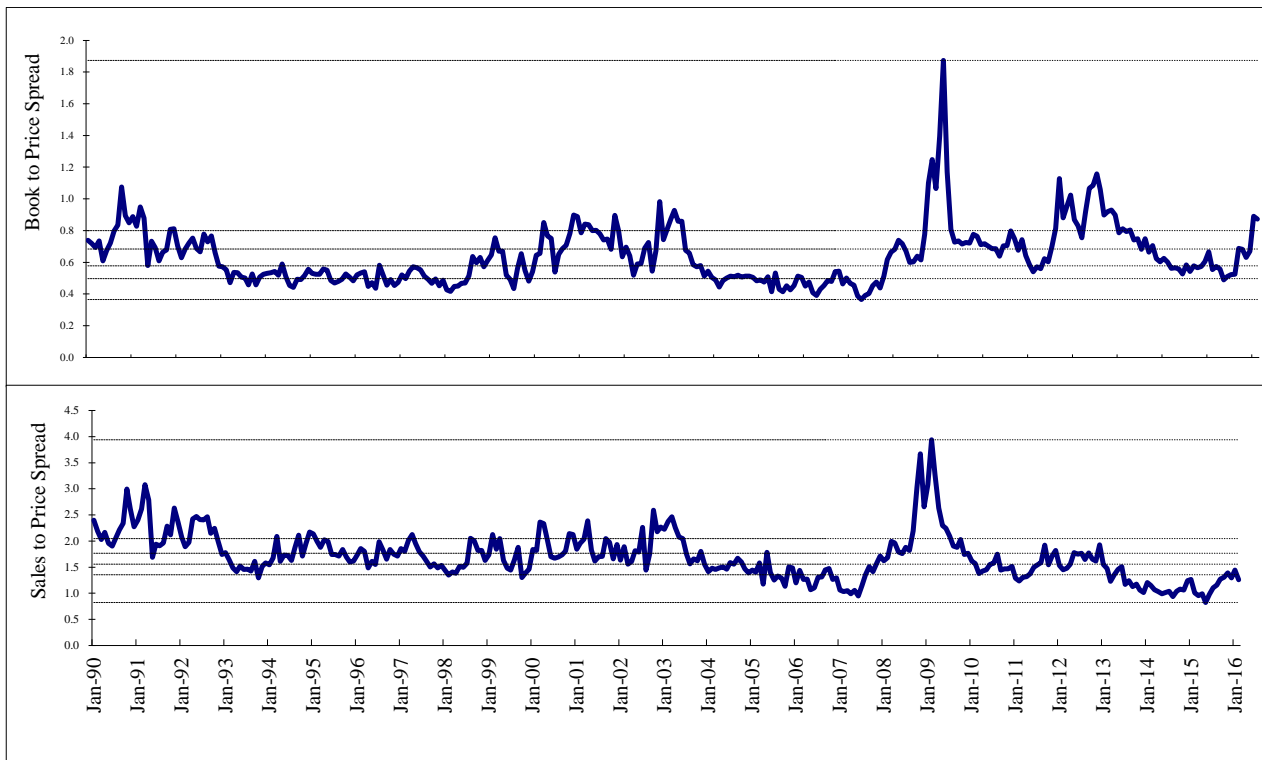
... and its
optimal
allocation
in the future
will go

HIGHER
or
LOWER

Hopefully these ease some concerns

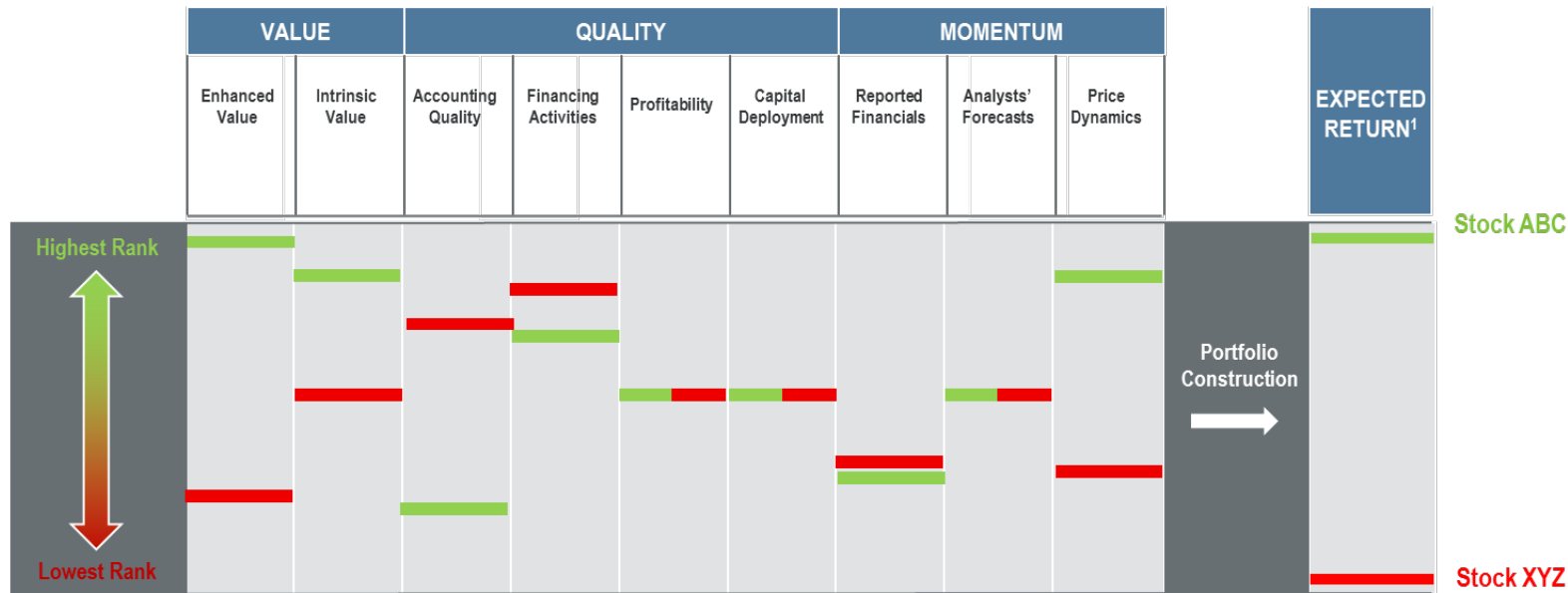
Selected valuation spreads do not appear to be stretched

VALUATION SPREADS OF SELECTED "VALUE PREMIUM" OF US SECURITIES 1990 - 2016



The same assets can be included in multiple premia

... and investors have different definitions of, and allocations to, risk premia



- Whether a stock will be a net buy or sell depends on how one defines, and allocates to, the set of multiple risk premia
- It is entirely possible for the same stock to be traded between two investors in the same set of multiple risk premia

1. Expected Returns referenced represent model generated weighted average return estimates for each stock, given the estimate of the probability distribution of the return. Expected returns are solely for portfolio construction purposes and are not intended to represent the potential return of the strategy; security prices may decrease regardless of model generated expected returns. Use of tools cannot guarantee performance. Investing entails risks, including possible loss of principal.

Most studies found quant crowding overstated

Selected studies with different perspectives but similar conclusions ...

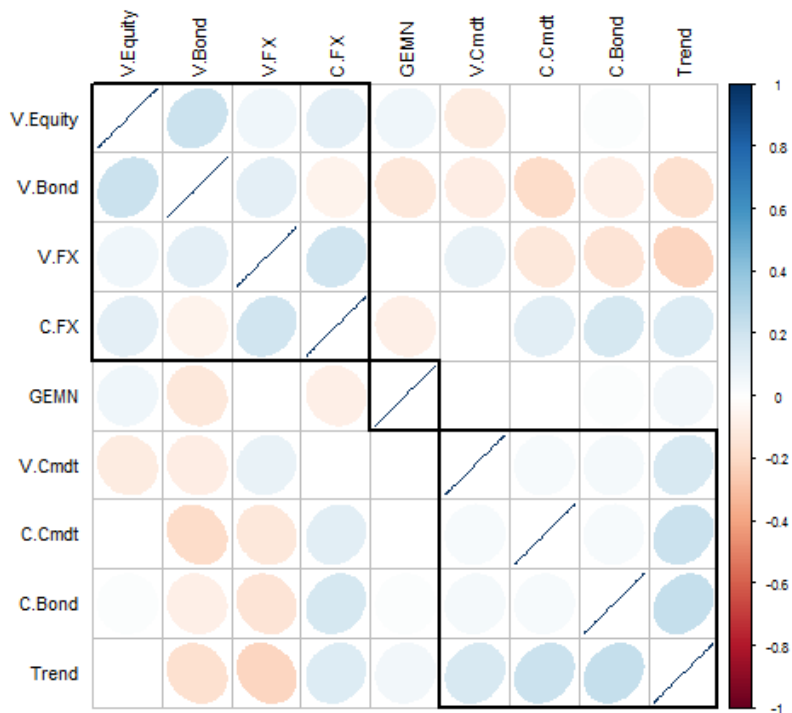
- Bernstein Survey (2007): survey of 21 major quantitative funds revealed “**vastly different rankings and performance, despite similarity in factor exposure**”
- Gustafson and Halper (2010): 19 quant managers and 14 fundamental managers “What is very clear is that there are distinct differences both in the factors used and in those emphasized by quantitative managers and that **these differences can be significant**”
- Lakonishok and Swaminathan (2010): “Average pair-wise correlations in the monthly excess returns (in excess of appropriate benchmarks) of quantitative managers are low and similar to that of the fundamental managers ... **There is as much heterogeneity among quantitative managers as there is among fundamental managers.**”
- Thurston (2011): “... we review the correlations of quantitative managers across different geographies ... **We find low correlations**, providing support for including multiple quantitative managers in investment structures.”

Risk Premia Allocation

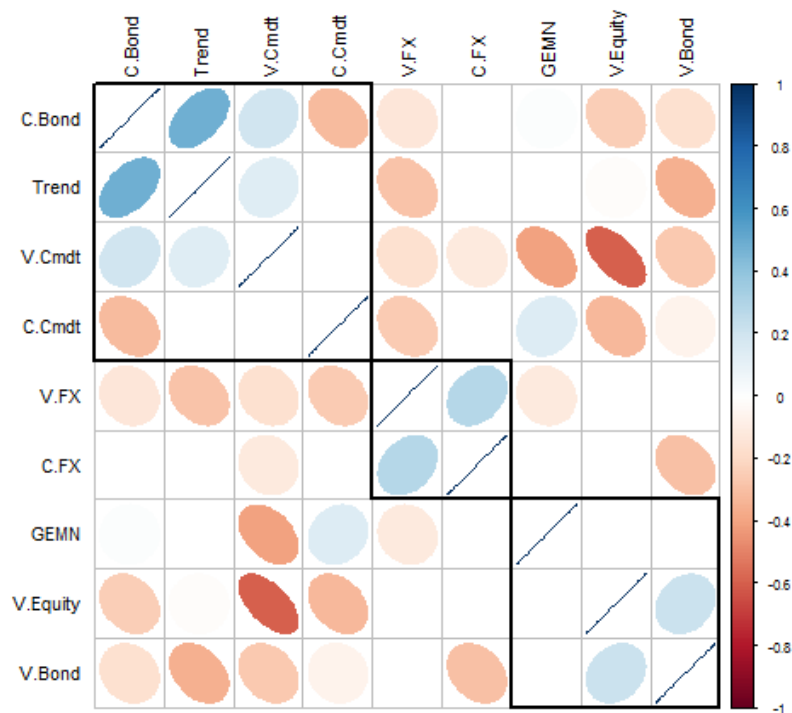
In search of diversification

Unlike traditional assets, diversification benefits of ARP are robust overall

CORRELATIONS IN FULL SAMPLE



CORRELATIONS IN DISTRESSED MONTHS



How much Alternative Risk Premia?

If you don't hold the Market portfolio, you must be different in certain ways and taking tracking error risk

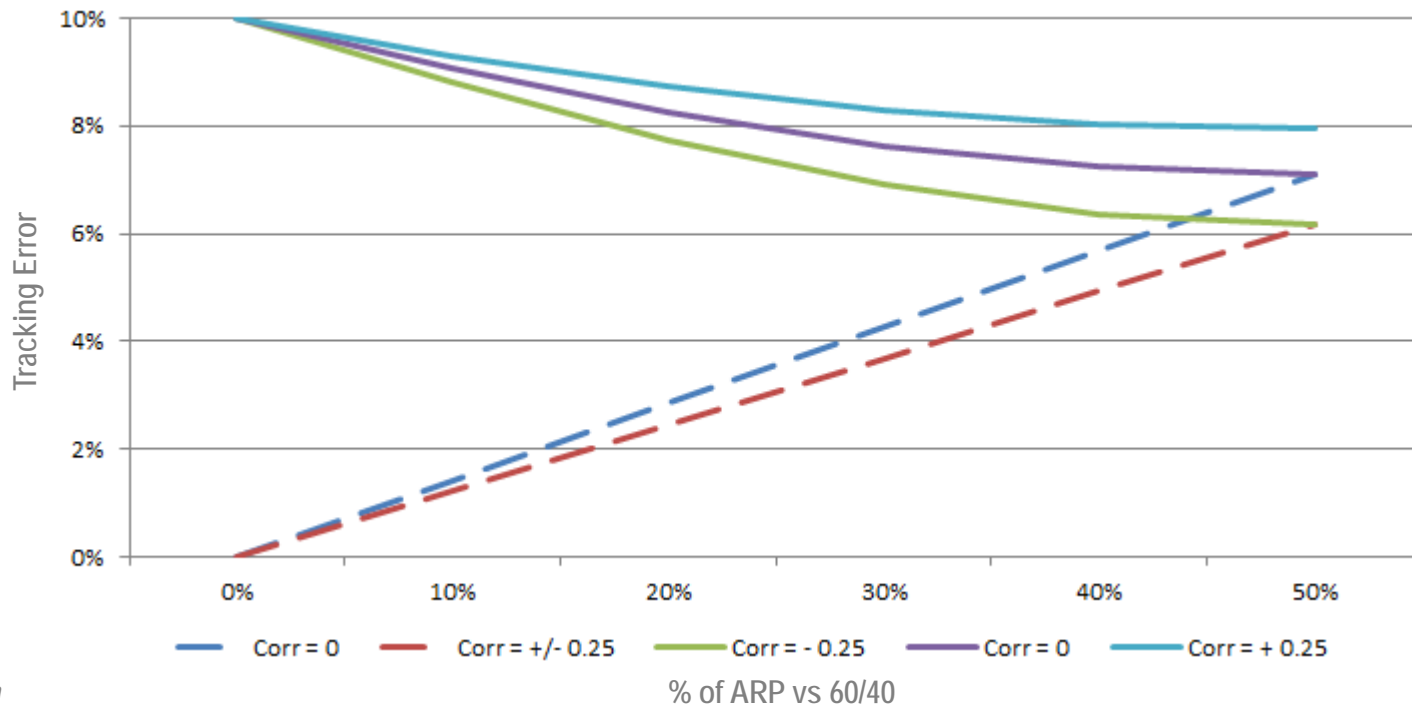
- Investment Objectives and Risk Appetite
- Career risks
- Constraints
 - Leverage: an ARP portfolio with 10% volatility can have 5x to 10x gross leverage
 - Shorts
- Completion portfolios versus ARP allocation
- Tracking Error example
 - Suppose volatility of 60/40 and ARP are 10%
 - Resulting tracking error and portfolio volatility vary with correlation between ARP and 60/40

Realistic assessment of how much Risk Premia

Adding ARP can lower total portfolio volatility but induce tracking error

- In a plan with 3% total tracking error budget, 20% of ARP seems to be the ceiling

PORTFOLIO VOLATILITY AND TRACKING ERROR AS FUNCTION OF CORRELATION BETWEEN 60/40 AND ARP



The Big Bang of Risk Premia

Wai Lee, PhD

Senior Portfolio Manager and
Global Head of Quantitative Investments
Neuberger Berman

Disclaimer

This document, and the information contained in it, has been provided by Neuberger Berman Australia Pty Ltd (ACN 146 033 801), holder of Australian Financial Services Licence No. 391401 ("NB Australia").

This document is being made available by NB Australia to a person defined as a "wholesale client" under section 761G of the Corporations Act 2001 (Cth) and applicable regulations, ("Wholesale Investor"), for informational and discussion purposes only. This document is intended only for the Wholesale Investor to which it has been provided, is strictly confidential and may not be reproduced or redistributed in whole or in part nor may its contents be disclosed to any other person (other than such Wholesale Investor's agents or advisers) under any circumstances without the prior written consent of NB Australia. This document is not a prospectus, product disclosure statement or other offer document under Australian law or under any other law. This document has not been filed, registered or approved by regulatory authorities in any jurisdiction.

By attending this presentation, or by reading this document, you agree to be bound by the limitations set out in this document including that you are a Wholesale Investor or the representative of a Wholesale Investor.

No recommendation or advice is being given as to whether any investment or strategy referred to in this document is suitable for the Wholesale Investor. It should not be assumed that any investments in securities, companies, sectors or markets identified and described were or will be profitable. Investing entails risks, including possible loss of principal. Past performance is no guarantee of future results and no guarantee of future returns is implied or given.

This document, and the information contained herein, is not, and does not constitute, directly or indirectly, a public or retail offer or invitation to buy or sell, or a public or retail solicitation or recommendation of an offer to buy or sell, any fund, units or shares of any fund, security or other instrument ("Securities"), or to participate in any investment strategy.

The Wholesale Investor who receives this document should not consider it as a recommendation to purchase any Securities mentioned in it. To the extent that information in this document constitutes financial product advice, it is general financial product advice only, and provided only by NB Australia to Wholesale Investors. This document does not take into account the Wholesale Investor's investment objectives, financial situation and particular needs (including financial and tax issues) as an investor. The Wholesale Investor to which this document is provided should not rely on the information contained in this document in making any future investment decision but must make its own assessment, conduct its own investigations and analysis, assess its own financial circumstances and consider talking to a financial adviser or consultant before making any investment decision.

The information and opinions expressed in this document are subject to change without notice. The information contained in this document is for information purposes only and is an overview and does not contain all information necessary to make an investment decision or that would be required in a product disclosure statement prepared in accordance with the requirements of the Corporations Act 2001 (Cth). The information contained in this document is of a general nature and does not purport to be complete or verified by NB Australia or any other person.. NB Australia, its officers, employees and affiliates and its advisers ("Limited Person"), do not represent that such information is accurate or complete, and it should not be relied upon as such. Certain information contained in this document (including any forward-looking statements and economic and market information) has been obtained from published sources and/or prepared by third parties and in certain cases has not been updated through the date of this document. While such sources are believed to be reliable, the Limited Person do not assume any responsibility for the accuracy or completeness of such information. Any views or opinions expressed may not reflect those the Limited Person as a whole. In addition, nothing in this document constitutes legal, accounting or tax advice.

None of the Limited Persons, make any guarantee, representation or warranty, express or implied, with respect to the fairness, correctness, accuracy, reasonableness or completeness of any of the information, opinions, forecasts, reports, estimates and conclusions contained in this document (including, but not limited to, information obtained from unrelated third parties). Each Limited Person expressly disclaims any and all responsibility or liability for any loss arising from the use or reliance on information contained in this document, or in relation to the accuracy or completeness of the information contained in, arising out of or derived from, or omissions from, this document, including, without limitation, any estimates or projects or implied representation or warranty with respect to such information.

Certain statements in this document constitute forward looking statements and comments about future events. Such forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of NB Australia and which may cause actual results, performance or achievements to differ materially from those expressed or implied by such statements. Forward looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance. Given these uncertainties, recipients are cautioned to not place undue reliance on any forward looking statement. Subject to any continuing obligations under applicable law, the Limited Persons disclaim any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in this document to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any such statement is based. Nothing contained in this document nor any information made available to you is, or shall be relied upon as, a promise, representation, warranty or guarantee as to the past, present or the future performance. No Limited Person makes any representation, or gives any assurance or guarantee that the occurrence of the events expressed or implied in any forward looking statements in this document will occur.

Distribution of this document outside Australia may be restricted by law. Persons who come into possession of this document who are not in Australia should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable securities laws. No action has been taken to register any securities outside Australia

© 2016 Neuberger Berman Australia Pty Limited. All rights reserved.