





NSW Scheme Update

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NSW Scheme Update

- Reform pathway
- Scheme results at June 2013
- Allowance for reforms
- Drivers of Scheme performance
- Scheme outcomes
- Risks and uncertainties



1 Jan 2013

Begin transition of all existing claims

(pre 1 Oct 2012)

arrangements

to new legislative





NSW Reform Pathway



Deficit \$882m Funding Ratio 95%

1 Oct 2012

New claims managed under the new legislative arrangements

Surplus \$308.5m Funding Ratio 102%

Jun 2013 Valuation

Deficit \$1.497b Funding Ratio 91%

Jun 2012 Valuation

Seriously injured workers transitioned to new legislative arrangements

17 Sep 2012



Dec 2011 Valuation

Deficit \$4.1b Funding Ratio 78%

19 Jun 2012

Immediate claims changes:

- Disease injuries
- Nervous shock
- Heart attack and stroke
- Journey claims

"NSW Scheme performance is starting to reflect and deliver on the intent of the recent reforms"



Scheme Results at June 2013

Surplus \$308.5m Improvement of \$1,190m in last 6 months

Funding Ratio 102%

 Improvement of 7% in last 6 months

Target Collection Rate 1.55% Reduction of 0.13% from last valuation Solvent Scheme first time in 5 years





Allowance for Reforms

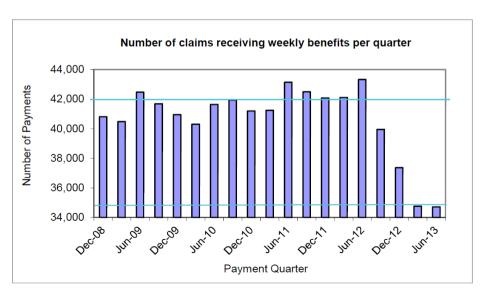
- Some, not full, allowance of the benefit reforms
- Valuation only allows for:
 - impact of reforms as reflected in the emerging claims experience; or
 - where there is reasonable certainty as to impacts on future claims costs
- Limited experience in the post-reform environment
- Full financial impact of the reforms still uncertain, and will take a number of years before known







Emerging Claims Experience



Active Number of Weekly Claims

- Reduction of 18% over last 12 months
- 10% reduction over last 6 months
- Across all accident years and whole person impairment bands
- Almost all of the reduction occurred prior to transition to the new benefit regime under the reforms
- Increase in average payment size







Emerging Claims Experience

Claims reported

- Reduction in total number of claims reported
- Partly attributed to elimination of journey claims
- •Likely changes in claimant behaviour

Weekly benefits

- Reduction of \$531m
- •Lower number of active weekly claims
- Higher average weekly payments per claim

Medical benefits

- Reduction of \$92m
- Extremely favourable experience in last 6 months

"Reduced Claims Liabilities"

Other benefit types

- Reduction of \$187m
- Mainly in rehabilitation by \$72m and investigation by \$96m
- Higher average payment size for these types per claim





Emerging Claims Experience

Lump Sum payments

- Goudappel case overturned retrospective application of access to WPI and pain and suffering lump sum payments
- •Increased liabilities by \$387m

Weekly benefits

- Change in indexation approach to LPI
- Increased weekly claim liabilities by \$260m

"Increased Claims Liabilities"







Other

Investment returns

- •Improved in last 6 months
- •Improvement of over \$401m

Risk free discount rate

- •Increase in the risk free discount rate
- Reduced outstanding claims liability by \$142m

"Improved financial position"







Scheme Outcomes

Claims

Return to Work

- NSW return to work rate improved by 3% to 88%
- Higher than the national average
- Durable return to work rate in NSW equal highest at 80%

Employer Incentives

- Return To Work Assist Program for employers with <5 staff who can access work-trial funding for their injured workers
- 10% Return To Work Incentive for Small Employers who achieve RTW outcomes within 13 weeks

Implementation of Reforms

- Most seriously injured workers receiving 70% more in benefits
- Focus on capacity for work for less seriously injured workers
- Higher average weekly & rehabilitation payments per claim

Other Claims Initiatives

- Return To Work Engagement with Workplaces Program
- Expanded vocational programs 88% increase in utilisation
- Specialist case managers for Severe Injury and WID claims

"Outcomes delivered to Injured Workers"







Scheme Outcomes

Underwriting

Premium reductions

- Average up to 12.5% rate reduction in 2013 premium cycle
- About \$330m returned to NSW business
- Up to 200,000 employers will benefit from reductions
- Without reforms, premiums may have increased up to 28%

Small Employer Incentives

- Employer Safety Incentive premium discount of 10%
- Return To Work Incentive for RTW outcomes in 13 weeks
- •Increased discount to 5% for premium paid in full

"Outcomes delivered to Employers"

Small Employer Initiatives

- Expanded definition of Small Employer
- Easier policy renewals with removal of 260,000 wages forms
- Renewal date rationalisation aligned with month end
- Extended period for submitting wages

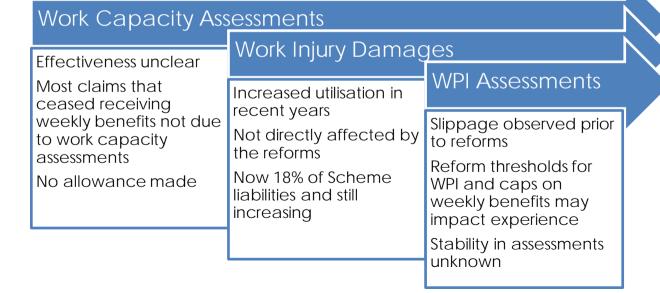






Risks and Uncertainties

Key risks in respect of potential impact of reforms



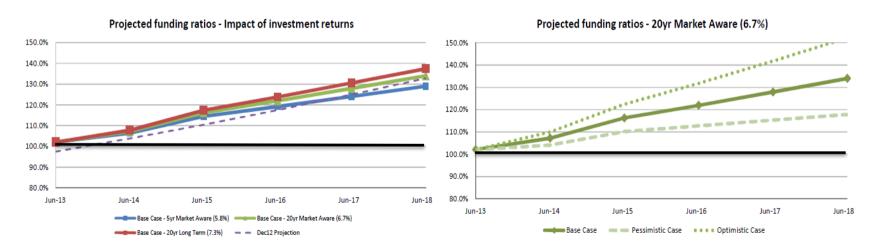
"What does a steady state Scheme look like in the post-reform environment?"





Risks and Uncertainties

Sustainability? Projections of Scheme Solvency Trajectory



"Within a range of possible experience, assuming no change in premiums & benefits, the funding position of the Scheme is expected to continue to improve"