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# Payment-Type Analysis for Self-Insurers A NSW Case Study

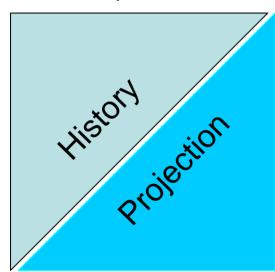
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#### The basics

#### **Development Year**



Accident Year



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### The basics

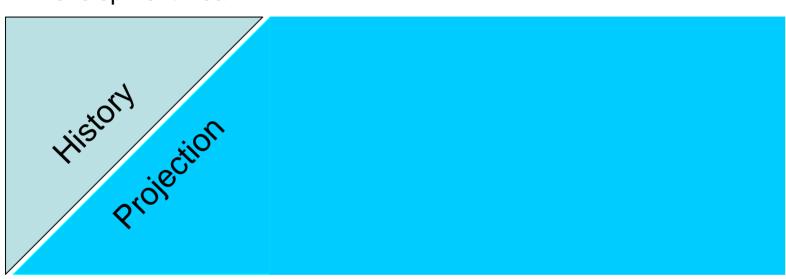
#### Development Year



Accident Year

#### The basics

Development Year



- Multiple payment types
- Historical changes to benefits and utilisation
- Small datasets
- Heterogeneous claimant pool (eg age-mix by accident year)
- Batch processing ......

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### Paper's Purpose

- Typical self Insurer outstanding claims analysis
  - Combines all payment types
  - Applies standard triangulation techniques
  - PPCI and PCE approaches are very common
- Paper's Purpose
  - Critically review whether such approaches are likely to be predictive
  - Test conventional wisdom that payment-type analysis is impractical
  - Present a payment-type framework that seems to be workable
  - Compare typical aggregate & payment-type projections
  - Discuss other advantages of payment-type approaches



#### **Presentation Structure**

- NSW liability structure
- 2001 Scheme changes
- Observations on aggregate approaches
- A payment-type approach
- Comparison of results on change-over
- Insights from payment-type analysis





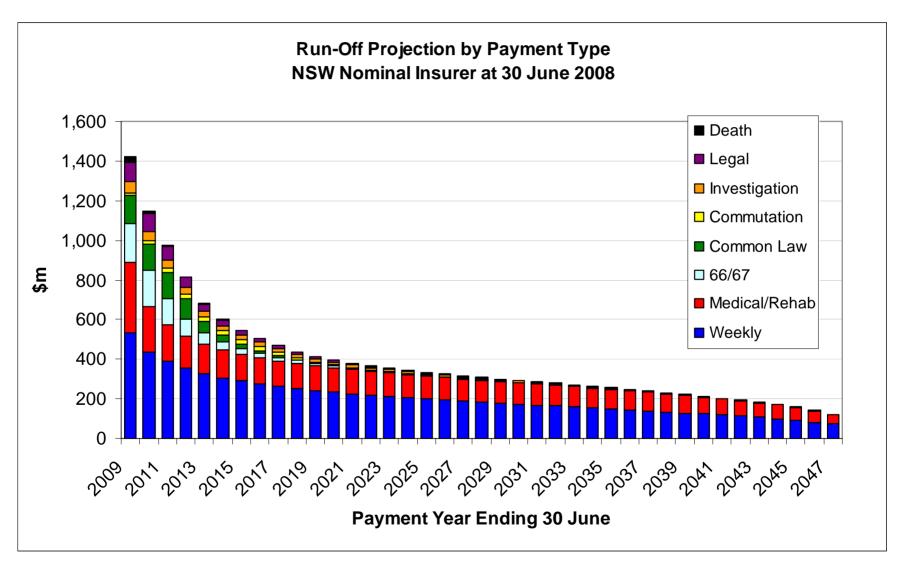
### **NSW Liability Structure**

- Weekly income replacement to 1 year after aged pension entitlement
- Medical benefits
- Section 66/67
- Common Law
- Legal & Investigation
- Other minor types
- Claims Handling Expenses

- potentially for life
- lump sums that do not settle the claim
- now economic loss only
- death, commutation

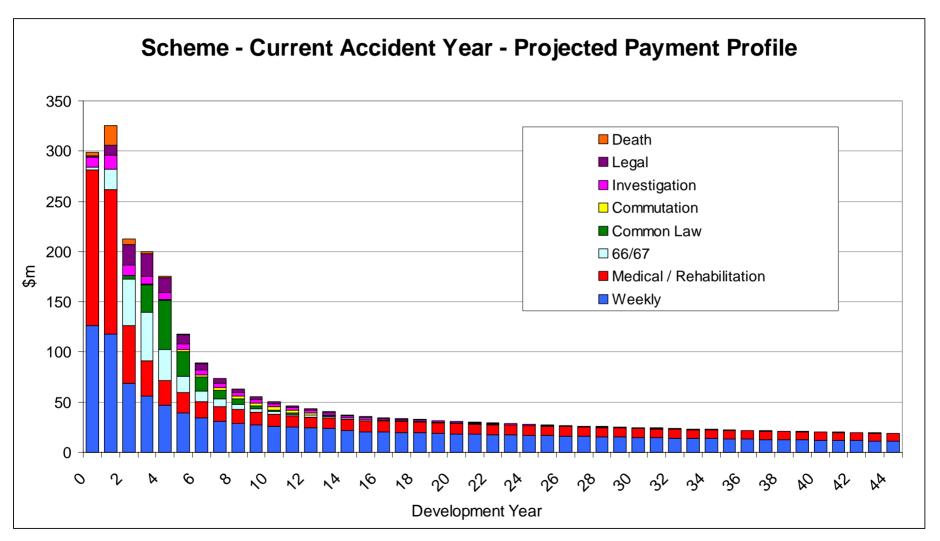
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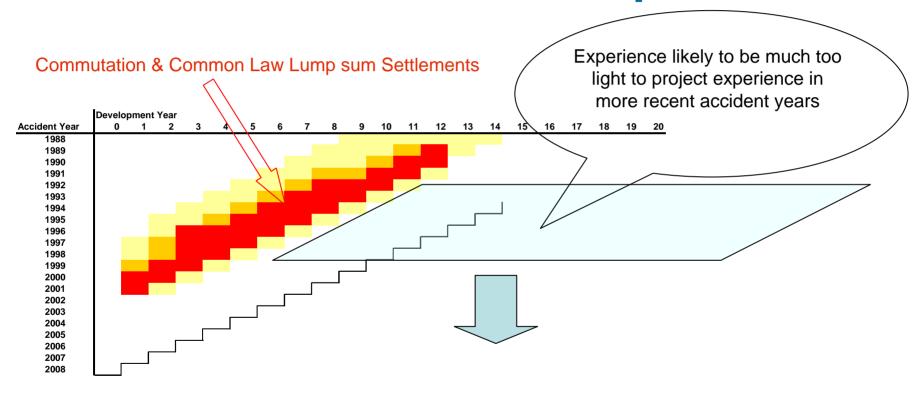
### **2001 Scheme Changes**

- Removal of most lump sum settlements
  - Much more limited access to commutations
  - Common Law
    - New thresholds
    - Non economic loss damages abolished (available via statutory system)
    - Pre litigation procedures to reduce legal costs
    - No irrevocable election between common law and statutory benefits
- Increases to Section 66 & 67 entitlements
- Acceptance of provisional liability
- Controls on legal costs
- Restructured dispute resolution system

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### **Scheme Reform Impact**

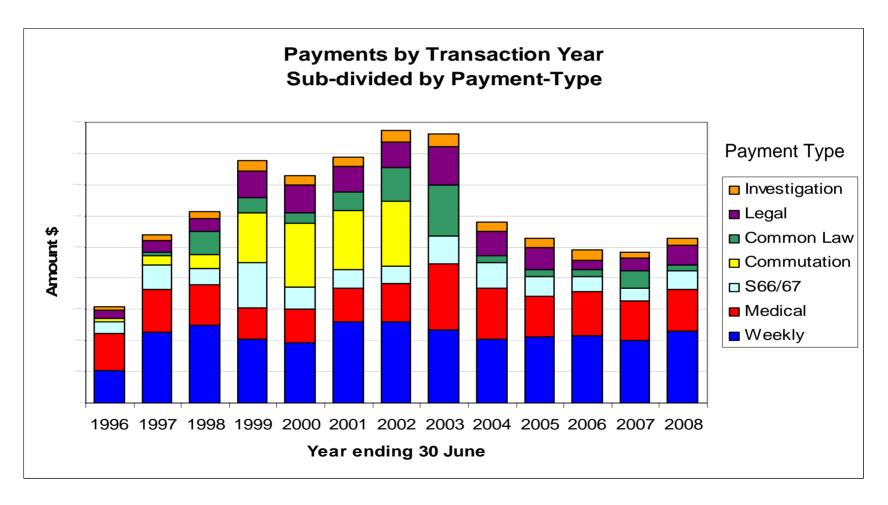


Implications for aggregate, payment-based triangulation techniques

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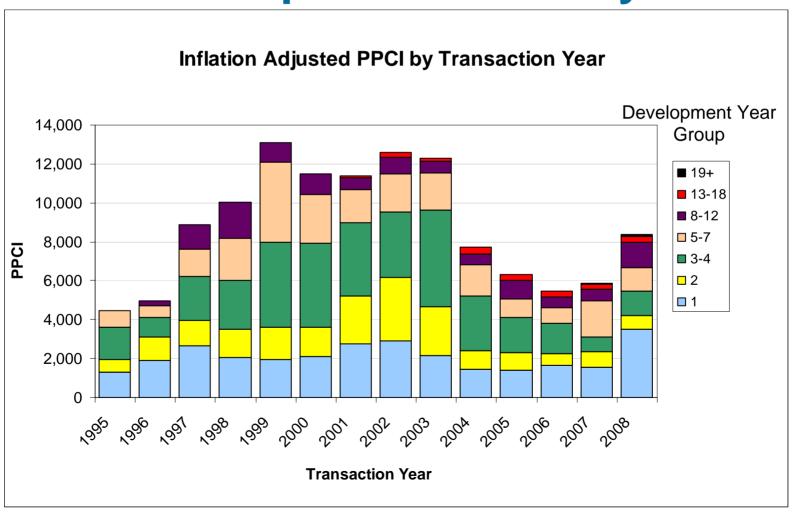
# **Changes in Payment Composition**



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## **Example PPCI History**



### **PPCI Shortcomings**

- Volatility
- Number of 'active' incurred claims small
- Future PPCI experience likely to vary by accident year
- Unhelpful structure to determine tail assumptions
- Structure of projected run-off unrealistic (the same for each accident year)
- Generates little useful operational information
- There are more appealing alternatives



# **Aggregate PCE**

- Case Estimation Manual
  - Focus is on input to premium formula
    - Caps individual claim contribution to \$150k
    - Only the most recent 3 accident years
    - Certain claim types excluded
  - Weekly benefits
    - At 104 weeks & later lesser of 6/8 years and 80% of future entitlement
  - Medical
    - Defaults in dollar terms unchanged since 2002
    - Instruction is to take into account caps
  - No allowance for inflation
- In reality payment-to-outstanding will vary by accident year
- Consistent case estimate development across accident years unlikely



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## A payment-Type Approach

#### **Breakdown**

#### Most significant

- Weekly benefits
- Medical

#### Less significant

- Section 66/67
- Common Law
- Investigation & legal
- Other

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### **Weekly Benefits**

		Payment Year								<u> </u>	
Claim No.	Accident Year	Date of Birth	2002	2003	2004	2005	2006	2007	2008	Status	Deemed Rate 31.12.2008
000419	2000	1952 12 08	4,492	-	-	-	-	-	-		
000642	2000	1952 11 23	16,337	14,867	16,232	17,578	14,485	-	-		
000744	2000	1951 02 13	10,520	12,461	12,924	22,412	29,308	19,228	19,275	у	19,601
001431	2001	1950 09 21	3,902	-	-	-	-	-	-		
001444	2001	1953 02 06	9,433	-	-	-	-	-	-		
001681	2001	1950 02 01	6,436	-	-	-	-	-	-		
001767	2001	1952 01 09	518	-	-	-	-	-	-		
010104	2001	1953 08 24	30,515	16,804	17,257	15,356	16,695	18,729	19,488	у	19,817
010111	2001	1952 11 30	259	-	-	-	-	-	-		
010193	2001	1954 05 25	27,346	1,670	-	45,680	17,262	18,588	20,840	у	21,192
010244	2001	1953 11 11	-	1,449	-	-	-	-	-	-	
010255	2001	1951 02 02	-	-	3,034	246	-	-	-		
010332	2001	1952 01 25	553	-	-	-	-	-	-		
010451	2001	1953 09 26	-	1,665	-	-	-	-	-		
010480	2001	1951 11 26	1,341	-	-	-	-	-	-		
010483	2001	1951 03 06	1,444	-	-	-	-	-	-		
970069	1997	1952 02 06	-	-	50,190	6,960	7,200	7,920	7,800	у	7,932



### **Weekly Benefits**

#### Well-developed accident years

- Return to work evidence later than development year 5 or 6 is thin
- Most beneficiaries are regular annuitants
- Traditional annuity approach cutting out at age 66 has appeal
- Can arrange projection to include implicit allowance for common law
- Consider adjustment for:
  - Late commencing annuitants
  - Non-retirement decrements
  - Evidence of partial return to work
  - 'Sporadic' payments (including back-payments for late commencers)

#### Recent accident years

Payments per active claim – with tail informed by annuity projection



### **Weekly Benefits**

#### Observations

- Reasonably predictable in current-vale terms
- Projection not upset by lump sum settlements
- Main areas of uncertainty
  - Inflation
  - Changes to pension eligibility
  - Far-tail return to work & late commencing annuitants

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### **Medical Benefits**

Claim Number	Claimant Age	Payment Yea	r					
	30.6.08	2002	2003	2004	2005	2006	2007	2008
970373	49	0	1,783	430	0	0	0	9,021
970489	52	155	0	0	0	0	0	0
970531	62	1,432	155	170	1,270	444	116	597
970611	37	0	0	870	0	0	0	0
970735	47	0	2,011	193	0	0	0	0
970838	54	450	500	0	54	945	0	0
970855	39	0	0	288	0	0	0	0
970869	47	0	0	0	0	0	1,365	922
970873	53	315	2,321	0	0	0	0	0
970938	46	740	32	256	181	459	16,790	24,278
970944	59	1,813	3,540	4,987	4,142	4,687	450	0
970977	46	0	0	1,631	87	0	0	82
970983	46	0	0	0	700	0	0	0
971000	71	197	196	324	52	164	114	0
971003	57	0	700	16,290	0	0	0	0

- Claimants who receive payments each year are common
- Amounts much more variable than income replacement
- High degree of inherent uncertainty
- Untested 'elderly' tail

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#### **Medical Benefits**

#### **Approach**

- PPAC has appeal given benefit utilisation pattern
- Uncertainty justifies simple approach
- Continuance rates
  - Experience-based at early to mid development points
  - Mid-range continuance rate plus mortality in the tail
- Payments per active claim
  - Experience-based where experience exists
  - Tail ?????

#### **Observations**

- The most significant contributor to uncertainty
  - Consequence of potentially extraordinary tail length
  - Unknown 'elderly-claimant' effects
  - Questionable relevance of mid-tail experience (affected by lump sum settlements)



### **Other Payment Types**

#### Section 66/67

- Projection = Numbers x Size Profile
- Can be informed by Scheme valuation patterns
- Bornheutter Ferguson for numbers
- 'Initial' numbers estimate a percentage of number of incurred claims

#### **Common Law**

- Similar approach to Section 66/67 informed by Scheme Patterns for IBNR
- Individual circumstances for any reported claims
- Late settling claims are implicitly allowed for in weekly benefit analysis



### **Other Payment Types**

#### Legal/Investigation

- Similar characteristics mean they can be considered together
- A high proportion tend to be associated with lump sum settlements
- Low financial significance
- A simple PPCI may suffice
- Paper also sets out a more detailed approach

#### **Death**

Individual circumstances

#### Recoveries

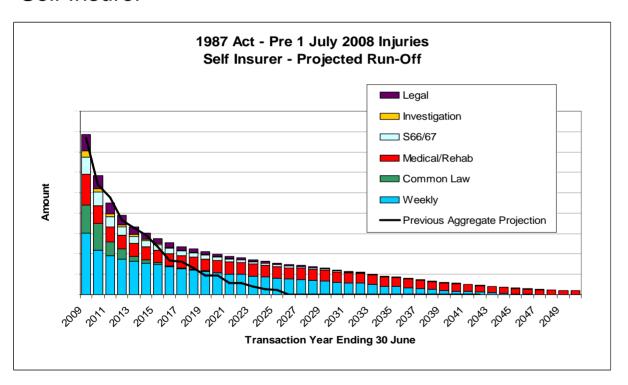
- Typically expected to be of low financial significance
- PPCI or case reserves

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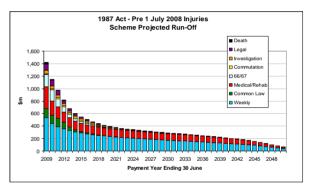


### Result comparison

#### Self Insurer



#### Scheme





### Payment-Type Review General Benefits

- More confidence in valuation result;
  - Valuation process better mirrors claims generating process
  - Better predictors can be brought into the valuation (eg age of claimant)
  - Scope to bring in collateral information
- Increased incentive to keep up with scheme developments
- Adaptation of result to monitoring systems
- Better starting point for costing of alternative benefits
- Operationally meaningful communication enhances actuary's credibility
- Opens up possibility for corrective actions by the self-insurer
- A much more useful result to the business

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# Questions