



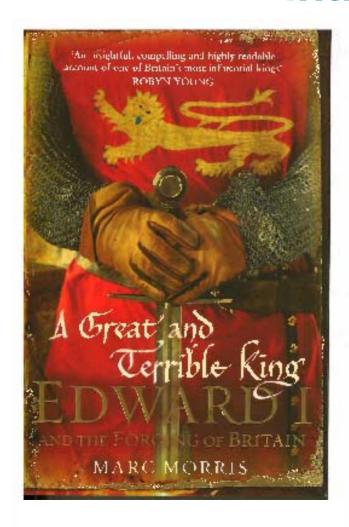
Forging Financially Sustainable Schemes

Bruce Harris

Melbourne 22nd - 24th November 2009



Introduction





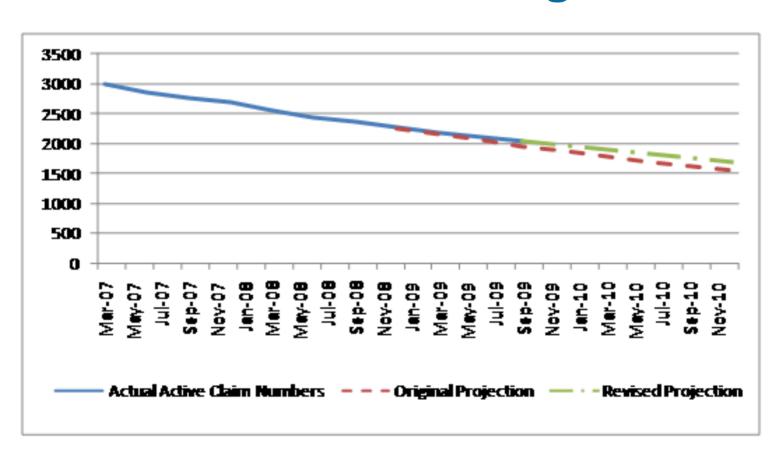
Agenda

- Actuarial Leverage
- Actuarial Release
- Internal Actuarial Units

Melbourne 22nd - 24th November 2009



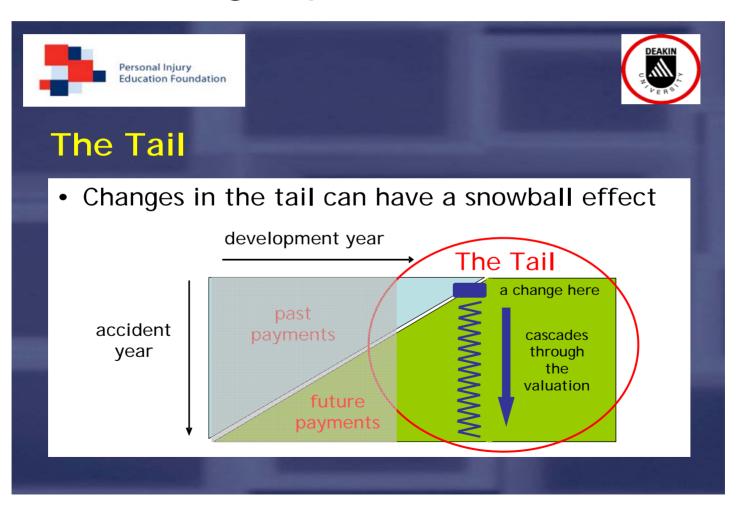
Actuarial Leverage



Institute of Actuaries of Australia

Melbourne 22nd - 24th November 2009

Gearing Impact of the Tail





Melbourne 22nd - 24th November 2009

Many schemes are not fully mature





Actuarial Release

- A measure of management's ability to influence liabilities
- Separates out changes which are beyond management's control
 - Economic assumptions
 - Legislative changes
 - Modeling adjustments
- Can be used to drive the business

Melbourne 22nd - 24th November 2009







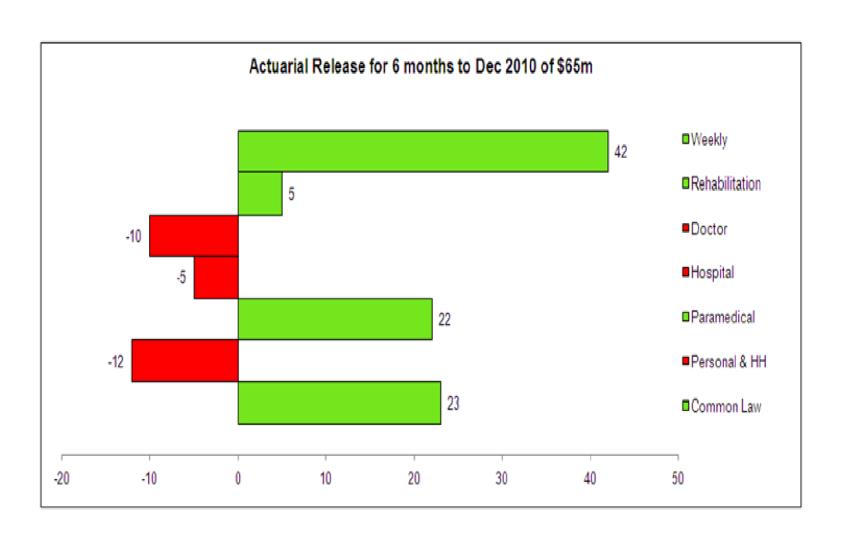
Actuarial Release – An Example

	'Expected' Experience \$m	'Actual' Experience \$m	Difference Between Actual and Expected Experience \$m
Payments in 6 months to Dec 2010	\$500	\$490	-\$10
Liability at 31/12/10	\$2,820	\$2,765	-\$55
Total	\$3,320	\$3,255	-\$65

Institute of Actuaries of Australia

				Actuarial	Release for	6 months					
				to Dec 2010 of \$65m							
Dec 2010	Valuation										
Jun 10 to	Dec 10 Recond	ciliation of De	c 10 Actua	rial Results	5						
,D. 533 - 1207.Eu					767						
	Actuarial	Actual									
	Projected	Estimated									
	Dec-10	Dec-10			Experience						
	Liability	Liability			and			Actuarial	Actuarial	Claims	Total
	From Jun 10	From Dec 10	Difference		Modelling	Modelling		Release	Release	Handling	Actuaria
Benefit	Valuation	Valuation	(inc Eco)	Economic	Movement	Adjustments Offsets Liabilities Cash Flow Alloca		Allocation	Release		
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Weekly	1,030	1,012	18	8	26	-10	2	34	4	4	42
Rehabilitia	ition										5
Doctor											-10
Hospital											-5
Paramedical								22			
Personal 8	& HH										-12
Common	Law										23
Total											65

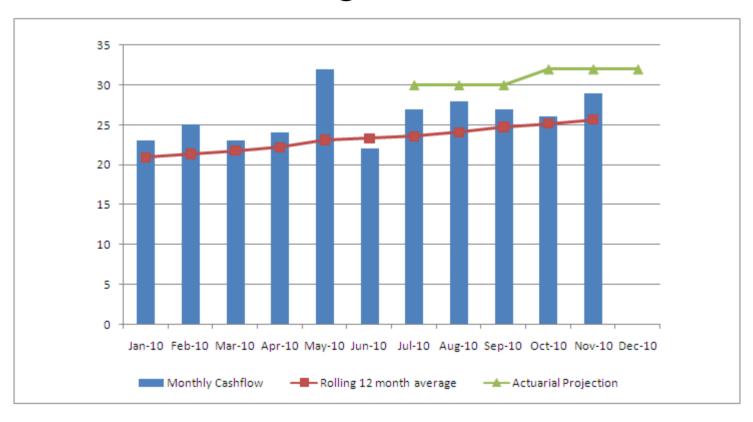




Melbourne 22nd - 24th November 2009



Actuarial Release links in to monitoring the scheme





Actuarial Release

- Can be used to drive the business
- Is a Top/Down approach
- Requires an open/transparent valuation approach
- Not trying to cease people's legitimate entitlements
- A very simple concept



Internal Actuarial Unit

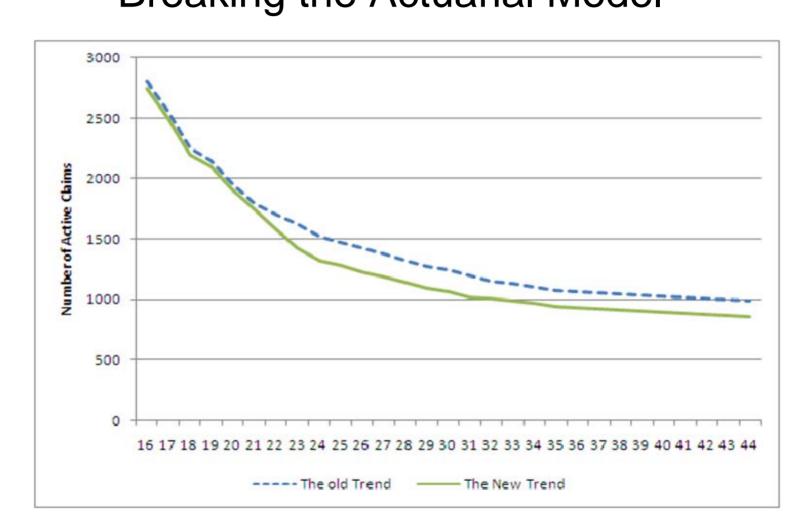
- Assisting set Claims Strategy
- Feedback on Claims performance
- Costings

- Monitoring the scheme including operationally
- Managing the Valuation Process
- Building stronger links between actuarial and claims

Melbourne 22nd - 24th November 2009



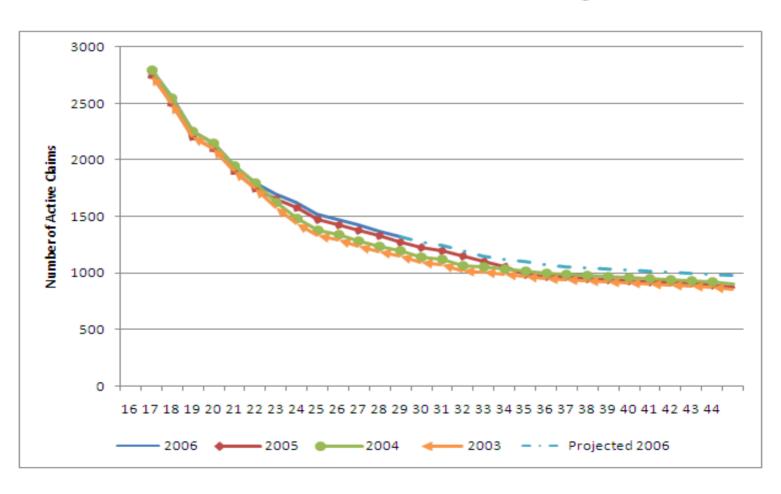
Breaking the Actuarial Model



Melbourne 22nd - 24th November 2009



Operational Monitoring





Challenges

- Position in the scheme
- Clear understanding of their role
- Business focussed
- Strong Communication Skills

Summary

- Actuarial Leverage
- Actuarial Release
- Internal Actuarial Units

Institute of Actuaries of Australia

